

STAGE YOUR OUTDOOR SPACES

When preparing for a sale, homeowners often focus on curb appeal and interior staging to entice buyers. Staging outdoor areas—decks, patios, and other gathering spots—can also add to your property’s appeal. An inviting outdoor space encourages buyers to see it as an extension of the indoor space, adding virtual square feet to the home.

These tips can help you improve or transform your outdoor space into a place where buyers want to spend time. For more advice on preparing your home for sale, talk to a REALTOR®.

WASH EVERYTHING

Start with a clean space. Use a hose, power washer, or damp cloth to get rid of pollen, cobwebs, wasp nests, and similar unwelcome things. If you have a deck, pergola, or other wooden feature, give it a fresh coat of stain. Are your chairs rusty or rotted? Replace or remove them. Make sure cushions are free of mold and mildew.



SOFTEN YOUR SPACE

Hard materials, such as wood or concrete, can be cold or unwelcoming. Add an outdoor area rug—preferably one that adds texture and color—and accent pillows to seating. Is there a side to your space that overlooks a street, air conditioning unit, or similar unwanted view? Hang an outdoor curtain or sunshade.



LIGHT UP THE NIGHT

People don’t only use their outdoor space during the day—especially in Texas. Install outdoor string lights, decorative lanterns, or solar powered lighting to illuminate your space. Place small, battery powered lamps on tables to brighten corners or add ambience.



LIVEN UP WITH PLANTS

Whether it’s flowers or succulents in pots, vines climbing a post, or well-groomed bushes, plants add appealing textures and colors to your space. Even a vase of bright artificial flowers is better than nothing.

